



HAITI / HONDURAS ESSENTIAL OIL UPDATE
JANUARY – 2013

HAITI

Click the following headlines/links to read the articles.

- [3 Years After Devastating Earthquake, Haiti Remains In Fragile State](#) (Jan 03)
- [HAITI: Three Years On From Earthquake Housing Situation 'Catastrophic'](#) (Jan 11)
- [UN Calls On Haiti To Carry Out Delayed Elections](#) (Jan 19)
- [Haiti Shakes Up Government For Second Time In 5 Months](#) (Jan 23)

VETYVER OIL: Export sales from Haiti were steady during the month of January. Production was able to keep up with sales. Qualities are generally good. Yields were normal with rains also normal and limited to daytime showers. All costs for production remain high. Export prices remained steady to firm. Inventories are not excessive. We have stock and invite your inquiries.

AMYRIS OIL: This oil also sold steadily and production has kept up with export demand. Qualities have been good. Stocks are normal and prices have been well maintained. There is a tendency to increase prices as distillers are holding reasonable stocks and all costs including the cost of distilling raw material are increasing. We have stock and invite your inquiries.

Our oils are all natural, pure – as distilled – NOT assembled/manipulated/adjusted.

HONDURAS

CARDAMOM OIL: Prices have dropped somewhat. We have orders for delivery as produced. For this oil we solicit your inquiries.

STYRAX GUM AND OIL: Sales have slowed down somewhat, but prices are being maintained since all costs are steady to rising. We have stock to produce the oil (645-P) on demand. Your inquiries for both the purified gum and the oil are invited.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE
FEBRUARY – 2013

HAITI

Click the following headlines/links to read the articles.

- [UN Names Nigel Fisher As Acting Head Of Haiti Mission](#) (Feb 02)
- [Confronting Haiti's Housing Woes](#) (Feb 13)
- [U.N. Says Will Not Pay Haiti Cholera Compensation Claims](#) (Feb 21)
- [UN Immunity Plea Angers Haiti Cholera Victims](#) (Feb 23)

VETYVER OIL: As usual during this period of the year, distillation of the oil and the yields are at their best. Production and export demand have remained fairly equalized. Thus, prices have been generally steady. Production costs, especially fuel costs for boilers, generators, transportation, centrifuging, etc., are frequently increasing. There is also constant pressure on the distillers by the root suppliers/collectors to increase the cost of the roots. Existing local stocks are modest. We have stock and invite your inquiries.

AMYRIS OIL: For this oil also, production kept up with export sales during February. We are seeing price increases for the raw material/wood, as well as for general costs of production. The price of this oil has remained very steady for the last few years. But, we are starting to see a change – with prices increasing. We have stock and invite your inquiries.

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HONDURAS

CARDAMOM OIL: The export sales market and the local market for the raw material/seeds remains erratic. Therefore, we have essentially limited our production of this oil to those buyers who are placing firm orders in advance. For this oil we solicit your inquiries.

STYRAX GUM AND OIL: Markets have been relatively calm and prices remain steady. We have stock of the Crude and Purified Gum, and can produce the Oil (645-P) on demand. Your inquiries for both the Purified Gum and the Oil are invited.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE **MARCH – 2013**

HAITI

Click the following headlines/links to read the articles.

- [IMF Approves US\\$7.4 Million Disbursement To Haiti](#) (March 14)
- [UN Security Council Calls On Haiti To Schedule Long-Delayed Elections](#) (March 20)
- [UN Urges Haiti To Break Political Impasse For Progress](#) (March 21)
- [Haiti President Seeks UN Funds To Rebuild Country](#) (March 22)

VETYVER OIL: Production and export sales have continued at a regular pace. Qualities and yields are normal. Existing stocks in the hands of non-exporting distillers/producers are normal/reasonable. The higher cost of fuel for distillation is a factor that may influence prices upward. Prices are presently firm. We have stock and invite your inquiries.

AMYRIS OIL: The market for Amyris Oil from Haiti seems to be on an upward direction because the wood supply from the Dominican Republic is being inhibited by "forces" on the Dominican Republic side. Furthermore, Venezuela/Chavez has been supplying Haiti with Mazoute oil – the oil used to run the boilers. Since the passing of Chavez, the supply of Mazoute to Haiti has been delayed/disrupted. Higher prices for this oil are already being seen. We have stock and invite your inquiries.

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HONDURAS

CARDAMOM OIL: Due to the slow demand and uncertain market for this product, we have essentially limited our production of this oil to those buyers who are placing firm orders in advance. For this oil we solicit your inquiries.

STYRAX GUM AND OIL: Markets have been relatively calm and prices remain steady. We have stock of the Crude and Purified Gum, and can produce the Oil (645-P) on demand. Your inquiries for both the Purified Gum and the Oil are invited.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE APRIL – 2013

HAITI

Click the following headlines/links to read the articles.

- [Gridlock In Haiti](#) (April 02)
- [UN Concerned Over Severe Food Insecurity In Haiti](#) (April 04)
- [Venezuelan Oil Program Uncertainty Fuels Caribbean Concern](#) (April 04)
- [2nd Haiti Minister Resigns In As Many Days](#) (April 11)

VETYVER OIL: Export demand from Haiti has been calm during the month of April, but steady. Production has also been subdued, so no excessive accumulation of inventories occurred. Prices remained steady. We have stock and invite your inquiries.

AMYRIS OIL: Export sales continued to be steady. Supply of the raw material (dead Amyris wood) into Haiti has become more difficult and costly. Fuel costs for production, transportation, etc. have increased ([see above article](#)), as well as all other production costs. Prices for the oil are higher – hopefully, temporarily. We have stock and invite your inquiries.

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HONDURAS

CARDAMOM OIL: The export prices have been volatile and our production has therefore been mostly to satisfy firm orders. There is no accumulation of stocks. For this oil, we solicit your inquiries.

STYRAX GUM AND OIL: Export demand and sales remained slow. Prices held steady, since any further price decline would hamper and jeopardize the collection of the raw material from the forest. Your inquiries for both the Purified Gum and the Oil are invited.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE
MAY – 2013

HAITI

Click the following headlines/links to read the articles.

- [Haiti Hotelier: Aristide Develops Political Party](#) (May 05)
- [Haiti's Ex-President Aristide Breaks Silence](#) (May 09)
- [Haitian Cholera Victims Threaten United Nations With Lawsuit](#) (May 12)
- [As Renewed Haiti Cholera Crisis Looms, UN Blamed For Inadequate Effort](#) (May 23)

VETYVER OIL: The local and export prices for this oil have been relatively steady for over a year. Meanwhile, all costs have risen – labor (including harvesting costs), fuel, transportation, cost of maintenance of distilleries, etc. Even the farmers who cultivate and harvest the Vetyver roots have had increased costs and have looked for alternate crops such as corn. Production of Vetyver Oil has just about maintained itself up to the levels of export demand. The supply of root material has decreased, causing an inevitable rise in root prices. The export price for the oil has suddenly and sharply increased, as export demand has steadily continued. We have stock and invite your inquiries.

AMYRIS OIL: Export demand and production for this oil has remained steady. Cost of the raw material for distillation has increased sharply. World demand for this oil continues to be steady. Stocks in the hands of producers/exporters are limited. We have stock and invite your inquiries.

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HONDURAS

CARDAMOM OIL: We are supplying as we produce against firm orders. No carry-over inventory available at this time. For this oil, we solicit your inquiries.

STYRAX GUM AND OIL: Export demand has been calm. Prices have remained steady as they cannot be lowered. Any lower prices would cause a breakdown in the crude gum supply from the forest. We have some stocks from which we can offer the purified gum. We will produce the oil 645P as ordered. Your inquiries for both the Purified Gum and the Oil are invited.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE JUNE – 2013

HAITI

Click the following headlines/links to read the articles.

- [New UK Embassy To Boost Trade In Earthquake-Hit Haiti](#) (June 06)
- [Haiti: 1.5 Million Face Severe Hunger After Weather Shocks](#) (June 12)
- [World Bank Grants \\$20m To Haiti](#) (June 20)
- [Venezuelan Leader Nicolas Maduro Visits Haiti](#) (June 26)

VETYVER OIL: Although the market was on the steady/upward side during most of June, price tendencies were strongly upward during the last half of the month. This was reflected in higher export prices. The 2 primary reasons for the higher prices are: 1) a spurt in local export demand for this oil – and, 2) the Vetyver root growers/farmers demanding higher prices for the harvested roots. The usual high cost of fuel for distillation, generators and transportation also contributed to the price increase. This time of the year is when production is most active. However, there does not seem to be a large surplus of inventory in the hands of the producers. Thus, prices remain firm. We have stock and invite your inquiries.

AMYRIS OIL: Export sales continued in pace with production. However, the cost of the raw material for distillation remains higher. Despite higher production costs and the subsequent higher export price, export sales remain active. Local inventories for this oil do not seem abundant/excessive. We have stock and invite your inquiries.

Our oils are all natural, pure – as distilled – NOT assembled/manipulated/adjusted.

HONDURAS

CARDAMOM OIL: We are supplying as we produce against firm orders. No carry-over inventory available at this time. For this oil, we solicit your inquiries.

STYRAX GUM AND OIL: Export demand for the Gum was more active in June. Prices have remained steady, as they cannot be lowered. Lower prices would cause a breakdown in the crude gum supply from the forest. We have some stocks from which we can offer the purified gum. We will produce the oil 645P as ordered. Your inquiries for both the Purified Gum and the Oil are invited.

We look forward to hearing from you.

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Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE JULY – 2013

HAITI

Click the following headlines/links to read the articles.

- [Genomes Of Cholera Bacteria From Haiti Confirm Epidemic Originated From Single Source](#) (July 02)
- [Tropical Storm Chantal: Caribbean Prepares As Storm Nears](#) (July 08)
- [UN Allocates Extra \\$1.5Million For Cholera Response In Haiti](#) (July 19)
- [Haiti Cholera Epidemic Caused By UN, Say Experts](#) (July 25)

VETYVER OIL: The usual summer business doldrums did not seriously affect sales, which were slow but steady. Production continued at a slower pace due to the spring rains that rendered digging for Vetyver roots impossible at times. The cost price had an upward tendency due to the higher cost for the raw material – continually increasing prices for bunker “C” fuel for the boilers, fuel for trucks and vehicles – as well as increased labor costs, repair and maintenance costs, etc. Unsold inventories are modest. We have stock and invite your inquiries.

AMYRIS OIL: The situation is virtually unchanged. Sales and production are steady and continuous. Prices, though firm, are steady with a firmer tendency. We have stock and invite your inquiries.

Our oils are all natural, pure – as distilled – NOT assembled/manipulated/adjusted.

HONDURAS

CARDAMOM OIL: We are producing as we receive orders. There is no stock for immediate deliveries. For this oil, we solicit your inquiries.

STYRAX GUM AND OIL: Volume of sales has been moderate, prices are steady and on the low side. Inventories of the crude gum are sufficient to produce Purified Gum as well as Oil 645P to meet demand. Your inquiries for both the Purified Gum and the Oil are invited.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE **AUGUST – 2013**

HAITI

Click the following headlines/links to read the articles.

- [UN Should Be Accountable For Haiti Cholera](#) (Aug 07)
- [A New Profile For Haiti's UN Peacekeeping Mission](#) (Aug 20)
- [For Investors, Haiti Remains A Tough Environment](#) (Aug 20)
- [UN Chief Proposes Reduction In Force In Haiti](#) (Aug 20)

VETYVER OIL: : Local production costs continue to increase. Export demand for this time of the year has been steady. Most distilleries have been producing at a reduced rate. Prices of the oil have remained firm. We are approaching the rainy season, at which time the digging of roots for distillation becomes sporadic and difficult. Unsold inventories are modest. We have stock and invite your inquiries.

AMYRIS OIL: The market remains relatively stable. Supply seems a little tighter than usual. Export demand has been active. At this time, we do NOT expect any significant movement in price (up/down) for the foreseeable future. As always, this could change suddenly/unexpectedly with any major change in supply/demand. We have stock and invite your inquiries.

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HONDURAS

CARDAMOM OIL: We are producing as we receive orders. There is no stock for immediate deliveries. For this oil, we solicit your inquiries.

STYRAX GUM AND OIL: Volume of sales has been moderate, prices are steady and on the low side. Inventories of the crude gum are sufficient to produce the Purified Gum, as well as Oil 645P, to meet demand. Your inquiries for both the Purified Gum and the Oil are invited.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE **SEPTEMBER – 2013**

HAITI

Click the following headlines/links to read the articles.

- [With Post-Quake Aid Under Review, Minister Presses Haiti On Rule Of Law](#) (Sep 05)
- [With Less Aid, A Stronger Haiti Will Emerge](#) (Sep 05)
- [Haiti A Step Closer To Having Army Again](#) (Sep 17)
- [Haiti's Martelly Meets With Ex-President Aristide](#) (Sep 19)

VETYVER OIL: Export demand and production were well balanced during the month of September. The expected and usual autumn rains have begun and normally intensify during October/November. Typically, the production of oil decreases during the rainy season because the roots are wet and give lower yields. Inventories are modest. At this time, we do not foresee much change in export prices. We have stock and invite your inquiries.

AMYRIS OIL: Sales and production were steady/active. There are no excessive stocks. Qualities were good/ acceptable. Sales have been such that no extreme quantities of inventory accumulated. Prices remain unchanged to firm. We have stock and invite your inquiries.

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HONDURAS

CARDAMOM OIL: We are producing as we receive orders. There is no stock for immediate deliveries. For this oil, we solicit your inquiries.

STYRAX GUM AND OIL: The situation is unchanged. Demand for both the Purified Gum and the Oil 645P were slow. Prices can hardly go any lower – otherwise, collection of the raw material would be hampered. Your inquiries for both the Purified Gum and the Oil are invited.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE **OCTOBER – 2013**

HAITI

Click the following headlines/links to read the articles.

- [Protesters March Through Haiti's Capital](#) (Oct 01)
- [Haiti, Dominican Republic Hold Talks on Citizenship Ruling](#) (Oct 04)
- [Haiti 2013 Elections Update No 1](#) (Oct 04)
- [Haiti 'Strongly Disagrees' With DR Migrant Ruling](#) (Oct 05)

VETYVER OIL: The rainy season was under way in late September/October. Production is, and will continue to be, frequently interrupted due to the impossibility of collecting roots when the soil is too wet. The market is steady to firm, with export demand continuing at a regular rate. Inventories in the hands of non-exporting distillers were modest during October. We have stock and invite your inquiries.

AMYRIS OIL: Export demand continued strong during October. Supply is keeping up with demand, thereby not allowing any accumulation of inventories. Costs of production remain high, with tendencies of firmer prices. We have stock and invite your inquiries.

Our oils are all natural, pure – as distilled – NOT assembled/manipulated/adjusted.

HONDURAS

CARDAMOM OIL: The season is coming to an end for this year. For this oil, we solicit your inquiries.

STYRAX GUM AND OIL: Demand and sales have been calm. Prices are at a low level. The Oil is produced as needed by customers. Your inquiries for both the Purified Gum and the Oil are invited.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE DECEMBER – 2013

HAITI

Click the following headlines/links to read the articles.

- [Haitian Migrants Risk Dominican Deportation](#) (Dec 01)
- [Haiti Protesters Demand Higher Minimum Wage](#) (Dec 12)
- [Dominican Republic, Haiti To Resume Immigration Talks, Venezuela Says](#) (Dec 17)
- [Haiti, Dominican Republic To Meet Next Month In Effort To Tackle Heated Citizenship Question](#) (Dec 19)

VETYVER OIL: Although demand slowed because of the holidays, distillation/production also slowed. The year concluded with higher prices and steady demand. Production and export demand should increase during January. The yearend rains have subsided and plant material for distillation is more readily available. Produced qualities are generally good. We have stock and invite your inquiries.

AMYRIS OIL: Export demand has been steady/active. Production has just about kept up with the active demand. Prices were steady/firm, with an upward tendency. Stocks in the hands of distillers are minimal. Production costs are rising, which will eventually find their way into the export sales price. The cost of collecting the dead/dry wood is rising, as the collecting areas are more and more remote. We have stock and invite your inquiries.

Our oils are all natural, pure – as distilled – NOT assembled/manipulated/adjusted.

HONDURAS

CARDAMOM OIL: Prices are low. We will only offer on firm orders for prompt production.

STYRAX GUM AND OIL: Export markets are quiet. Prices are holding, since there is less and less room for any reduction. Collection costs are not decreasing. Your inquiries for both the Purified Gum and the Oil are invited.

We look forward to hearing from you. **OUR BEST WISHES FOR A HAPPY NEW YEAR!!!**

Michael & Bernard Champon
Haiti Essential Oil Co., SA