



HAITI / HONDURAS ESSENTIAL OIL UPDATE
JANUARY – 2012

HAITI

Click the following headlines/links to read the articles.

- [Haiti President Says Much To Do, Concedes Mistakes](#) (Jan 10)
- [Haiti Marks Second Anniversary Of Devastating Earthquake](#) (Jan 12)
- [Haiti Army: Michel Martelly's Plans Divide Opinion](#) (Jan 24)

VETYVER OIL: The distillation/production cycle has resumed after the usual year-end termination of the rainy season. Oil yields are normal and root harvesting is facilitated due to longer dry periods. Export sales have continued at a steady pace. The usual upsurge of export demand has leveled off. Export prices have been steady to slightly downward. Inventories in the hands of non-exporting distillers are fair to moderate. We look forward to your inquires and requests for samples.

AMYRIS OIL: Export demand as well as production continues at a steady pace. Prices are well maintained, qualities are good and stocks are sufficient for present demands. We look forward to your inquires and requests for samples.

HONDURAS

CARDAMOM OIL: Although there have been some sales, the market has decreased substantially. We have slowed production until a better feel for the direction of the market can be determined. We have limited stock available. We welcome your inquiries.

STYRAX GUM AND OIL: Export demand has slowed somewhat during the last months. Export prices for both the Purified Gum and the Oil 645P are steady and if dropped to any extent, the incentive to tap trees and collect the crude product during the current collecting period will become nil. At this time we hold some limited stock of Crude Gum, which we can purify or distill to produce our Oil 645P to meet demand. We solicit your inquiries.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE **FEBRUARY – 2012**

HAITI

Click the following headlines/links to read the articles.

- [UN Security Council Reviews Haiti Mandate](#) (Feb 14)
- [UN Says Haiti's Leaders Need To Work Together](#) (Feb 16)
- [Haiti PM Resignation Threatens Reconstruction](#) (Feb 24)
- [Haiti Launches Drug Probe Against Aristide](#) (Feb 28)

VETYVER OIL: Export demand has continued on a steady basis. Although this being the usual good production time of the year after the year end rainy season of 2011, production has only kept up with the demand. Inventories in the hands of many distillers are only normal. Prices have somewhat softened, thereby permitting foreign buyers/users to buy as they need. We solicit your inquiries.

AMYRIS OIL: There has been no change in that market. Production and demand continues at a steady pace. There is, however, a tendency on the part of the distillers to raise prices somewhat due to the increased cost of fuel for transportation and distillation, as well as firmness on the part of the wood collectors. We may soon be obliged to increase prices somewhat. Inventories in hands of distillers are normal. We solicit your inquiries.

HONDURAS

CARDAMOM OIL: We are holding small inventories and have slowed production due to low export prices from competing areas and the resistance on the part of the farmers to lower the prices of distilling seeds. We solicit your inquiries.

STYRAX GUM AND OIL: The markets are very calm and export sales are slow. Prices are rather reluctant to drop any further, since we are already at a price level which discourages the collection of the raw gum in the forest. Your inquiries for the Purified Gum as well as the Oil (645P) are solicited.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE MARCH – 2012

HAITI

Click the following headlines/links to read the articles.

- [Foreign Minister Nominated As Haiti's PM](#) (March 02)
- [4.6 Magnitude Quake Rattles Haiti: USGS](#) (March 08)
- [Rumors Roil Haiti Amid Political Uncertainty](#) (March 29)
- [Haiti On Shaky Road To Recovery](#) (March 29)

VETYVER OIL: Jan/Feb/Mar are the typical good producing months. The spring showers, April till summer, usually can slow production somewhat due to problems in harvesting the root material. The spring rains also cause reduced oil yields, therefore increases distillation costs. March export demand from Haiti was again steady. However, export prices dropped somewhat because production exceeded the usual heavier export demand/sales during the month.. We have some stocks from which we can offer and sample. Your inquiries are solicited.

AMYRIS OIL: Production and export demand are in good balance. Export prices remain steady to firm. Costs of distillation are not going down and quite to the contrary are steadily increasing – cost of fuel, collecting and transportation of the raw material, etc. Here again we do have some inventories to satisfy normal demand.

HONDURAS

CARDAMOM OIL: We have not been producing due to slow demand. We do have some inventory for any immediate requirements.

STYRAX GUM AND OIL: Demand continues on the slow side. Inventories of the crude gum are not being replenished on a normal basis due to low prices. Styrax Oil can be produced as needed from existing stocks of the crude material on hand.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE APRIL – 2012

HAITI

Click the following headlines/links to read the articles.

- [Haiti Not Receiving Enough Humanitarian Aid To Combat Cholera Outbreak](#) (April 01)
- [Haiti Leader's Surgery In Florida Completed](#) (April 06)
- [Haiti Senate Approves Lamothe As New PM](#) (April 12)
- [Haitian President Condemns Storming Of Parliament](#) (April 18)

VETYVER OIL: The international export sales for Vetyver Oil Haiti were steady during April. Production, however, was somewhat spotty and irregular due to the usual spring showers. The spring showers occasionally hamper root harvesting/collection and reduce oil distillation yields, thereby increasing costs. We have stock from which we can offer. Your inquiries are solicited.

AMYRIS OIL: Export sales have been active and distillation continues at a good pace. Prices are firm as production costs are continuing to increase. We have stock from which we can offer. Your inquiries are solicited.

Our oils are all natural, pure and not adjusted in any way.

HONDURAS

CARDAMOM OIL: International prices have dropped considerably due to increased seed production from various sources. Export seed demand is rather slow. The seed crop ended as usual during March/April and will only resume in September. The high prices for the oil during the last few years has certainly encouraged production and collection of the seeds for distillation. We have sold out our current production. Please advise us in advance of your interest in the oil.

STYRAX GUM AND OIL: For these items, the slow demand for both the oil and the purified gum has caused a drop in prices. The tapping of trees started in April and will terminate at the end of the year. At today's low prices, quantities of crude gum collected from the forest may be sharply reduced. We do have left over stocks of crude gum for processing of purified gum and oil 645P.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE **MAY / JUNE – 2012**

HAITI

Click the following headlines/links to read the articles.

- [Haiti Legislature Approves Lamothe As PM](#) (May 04)
- [Modest Gains, High Self-Esteem Mark Haitian Leader's 1st Year](#) (May 13)
- [Haiti Approves New Constitution](#) (June 19)
- [Haiti - Economy: Inflation Rate Up In May](#) (June 24)

VETYVER OIL: Export sales from Haiti were steady during May and June. Production lagged due to spring rains and lower oil yields, as normally encountered during the rainy spring season. Qualities of root material and distilled oils are up to standards. Although export prices have softened somewhat, there is strong resistance to lowering prices from most non-exporting distillers, since costs of production are not going down and on the contrary are firm to rising. The summer, usually the drier season, is ahead, which encourages normal production and better yields. We have some inventory in Haiti from which we can offer and sample for prompt requirements.

AMYRIS OIL: Both export demand and production have been keeping a steady pace. Prices are remaining very steady. We look forward to your inquiries and are ready to offer and sample per your requirements.

Our oils are all natural, pure and not adjusted in any way.

HONDURAS

CARDAMOM OIL: The new season should begin in September/October. We have no carry-over stocks.

STYRAX GUM AND OIL: Export demand for both the purified gum and the oil (645P) has lagged during the last months. Collection of crude gum from the forest has slowed considerably. Export prices are at a minimum. Any further lowering of prices would cause shortages of raw material from coming in from the forest as forest workers simply do not harvest the raw gum unless their pay is commensurate to the work involved. We carry some stocks of the crude gum as well as the purified gum in order to meet your requirements.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE **JULY – 2012**

HAITI

Click the following headlines/links to read the articles.

- [Haiti Vows To Hold Elections This Year](#) (July 24)
- [Haiti - News: Some News Here And There...](#) (July 18)

VETYVER OIL: The overall international market has quieted down somewhat, but there still has been slow/steady demand worldwide. The production in Haiti has also slowed and there has been no significant increase of inventories. Production costs have remained high and are even slowly increasing (especially fuel - the cost of fuel is set by the government rather than worldwide crude oil markets). As usual, the summer vacation period will undoubtedly keep this market rather calm. We invite your inquiries.

AMYRIS OIL: For this oil also, the international market has been slowed but remains steady. Again, production costs are creeping upward mostly due to increased fuel costs. Inventories are good and manageable. We invite your inquiries.

Our oils are all natural, pure – as distilled – and not adjusted in any way.

HONDURAS

CARDAMOM OIL: The new season should begin in September/October. We have no carry-over stocks.

STYRAX GUM AND OIL: Demand has calmed, harvesting of the crude gum is negligible, inventories are slowly diminishing. We can supply modest quantities of both the oil(645P) and the purified gum. We carry some stocks of the crude gum as well as the purified gum in order to meet your requirements.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE AUGUST – 2012

HAITI

Click the following headlines/links to read the articles.

- [Study Advises Against Swift UN Exit From Haiti](#) (Aug 03)
- [Former U.S. Ambassador To Haiti Says He's Optimistic](#) (Aug 03)
- [Haiti Prime Minister Shakes Up Cabinet](#) (Aug 06)
- [Sean Penn's Charity To Demolish Haiti's Palace](#) (Aug 21)

VETYVER OIL: As usual and predicted, export sales slowed in August due to the summer vacation period. Locally, in Haiti, production continued, but at a reduced pace. Increasing production costs and weak prices contributed to this production malaise and slowdown. Inventories in the hands of distillers remain modest and local pressure is mounting to increase sales prices. Regardless, prices remained steady. Any pick up in international demand could result in increased prices. We have stock and invite your inquiries.

AMYRIS OIL: International sales and local production were also slower for the same reason as the Vetyver – summer vacations. Inventories are normal. Prices are steady to firm. We can offer and sample from existing inventories. We invite your inquiries.

Our oils are all natural, pure – as distilled – and not adjusted in any way.

HONDURAS

CARDAMOM OIL: The seed crop has started in the west (the major producing area). The eastern crop (the less important producing area) was virtually destroyed due to drought conditions last year. It's too soon to know the price of the seeds for producing the Cardamom Oil. Due to the uncertainty of the Cardamom Oil market, we do not intend to produce oil for stock at this time. However, we will consider producing against contract. If you are interested in purchasing, please inquire.

STYRAX GUM AND OIL: Inventories of the crude gum are slowly dwindling. Prices have increased a bit to meet higher production and shipping costs. We carry some stocks of the crude gum as well as the purified gum in order to meet your requirements. The Oil can usually be produced on request/order.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE **SEPTEMBER – 2012**

HAITI

Click the following headlines/links to read the articles.

- [Palace in Haiti, Damaged by Quake, Is Being Razed](#) (Sep 13)
- [UN: \\$2.79 Billion Pledged Toward Haiti Released](#) (Sep 25)
- [A Judicial Crisis Erupts In Haiti](#) (Sep 28)
- [Several Thousand People Protest Haiti Gov't](#) (Sep 30)

VETYVER OIL: September export sales were calm. Production was below normal due to slower export demand. There is no excessive accumulation of stocks. Therefore, the export prices remained relatively stable. Should there be any sudden upward movement of export demand, prices could firm quickly. We have stock and invite your inquiries.

AMYRIS OIL: Demand/sales moderated somewhat, but prices remained steady. Production costs are not reducing in any way. Inventories are adequate. We have stock and invite your inquiries.

Our oils are all natural, pure – as distilled – NOT assembled/manipulated/adjusted.

HONDURAS

CARDAMOM OIL: The new crop has started. Export demand for the oil is slow. The eastern crop (in the eastern part of Honduras bordering Nicaragua) is practically nil due to the severe draught last year. The crop in the west part of Honduras is normal production. Hopefully, demand may develop as October/November progresses. If you are interested in purchasing, please inquire.

STYRAX GUM AND OIL: Export demand has slowed but existing inventories of the crude gum are sufficient for normal demand. The oil – 645P – can be produced as needed. Your inquiries for both the purified gum and the oil are invited.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE
OCTOBER – 2012

HAITI

Click the following headlines/links to read the articles.

- [20 Killed As Hurricane Sandy Hits Haiti](#) (Oct 27)
- [Hurricane Sandy Death Toll Rises To 65](#) (Oct 29)
- [Haiti Food Crisis Feared In Sandy's Wake](#) (Oct 30)
- [Haiti Fears Cholera And Food Shortages Will Raise Storm's Death Toll](#) (Oct 31)

VETYVER OIL: There has been virtually no change from our last report – slow sales and slow production. There is minimal accumulation of inventory in the hands of non-exporting Haitian distillers. Prices remain steady. The autumn rainy season has started and production should be at a minimum until mid-December. We have stock and invite your inquiries.

AMYRIS OIL: No change. Export sales have slowed and production continues at about an equal rate. We have stock and invite your inquiries.

Our oils are all natural, pure – as distilled – NOT assembled/manipulated/adjusted.

HONDURAS

CARDAMOM OIL: For this item, demand is negligible. Thus, we have started distillation at a very modest rate. If you are interested in purchasing, please inquire.

STYRAX GUM AND OIL: Overall, sales have slowed. Our stocks are sufficient for current demand. The oil – 645P – can be produced as needed. Your inquiries for both the purified gum and the oil are invited.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE **NOVEMBER – 2012**

HAITI

Click the following headlines/links to read the articles.

- [Haiti Appeals For International Help After Storm](#) (Nov 05)
- [Haiti Faces Hunger Catastrophe After Hurricane Sandy Destroys Harvests](#) (Nov 12)
- [Change Happening In Haiti, President Says As EU Urges More Progress](#) (Nov 19)
- [Haitian Ex-Soldiers In Hiding Renew Call To Restore Disbanded Military](#) (Nov 24)

VETYVER OIL: Both production and export demand remained at a slow pace during the normal rainy season in Haiti. Prices, both local and for export, remained quite steady with some strong resistance to lower prices by most local distillers. Production costs – costs of all transportation (including for the collection of root raw material) – basic fuel costs for distillation – maintenance and repair costs – all remain high and continue to increase. Inventories, unsold or uncommitted remain moderate. We have stock and invite your inquiries.

AMYRIS OIL: Steady export demand continues. Prices remain unchanged. Production is keeping up with demand. We have stock and invite your inquiries.

Our oils are all natural, pure – as distilled – NOT assembled/manipulated/adjusted.

HONDURAS

CARDAMOM OIL: We have not continued production due to low export demand for the product. If you are interested in purchasing, please inquire.

STYRAX GUM AND OIL: Overall, sales have slowed. Our stocks are sufficient for current demand. The oil – 645P – can be produced as needed. Your inquiries for both the purified gum and the oil are invited.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE DECEMBER – 2012

HAITI

Click the following headlines/links to read the articles.

- [UN Launches Haiti Cholera Appeal](#) (Dec 12)
- [New Hotel Offers Rare Sign Of New Construction In Haiti](#) (Dec 13)
- [Haiti Protests Over UN Presence And Government](#) (Dec 17)
- [State Department Warns Americans Of New Haiti Travel Hazards](#) (Dec 29)

VETYVER OIL: Export demand from Haiti during 2012 was steady all year without sudden spikes in demand, which frequently cause sharp increases in prices. The sharp increases are usually followed by seemingly inordinate drops in prices, if demand stops for some period of time. Prices in general have remained mostly steady for the past 8/10 months. Production and demand remained in relatively good balance. The year has ended with modest inventories in the hands of many producers. Distillation should resume normally at this time until the spring rains. We have stock and invite your inquiries.

AMYRIS OIL: For this oil, production and demand seem to have remained in balance for the entire year of 2012. Although costs of production have increased (fuel, transportation, etc.), this was not reflected by higher export prices. Total exports during the past year were normal. We have stock and invite your inquiries.

Our oils are all natural, pure – as distilled – NOT assembled/manipulated/adjusted.

HONDURAS

CARDAMOM OIL: Export sales during 2012 have fallen off in great part due to the speculative nature of the price of the raw material, and an apparent reduction in global consumption of the oil. We will resume production on a normal scale when we feel that there is a more normal and steady demand for the product.

STYRAX GUM AND OIL: Export demand during 2012 has dropped off – but export prices have remained steady, since local costs have not changed much. The oil – 645P – can be produced as needed. Your inquiries for both the purified gum and the oil are invited.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA

HAPPY, HEALTHY & PROSPEROUS 2013!!!