



HAITI / HONDURAS ESSENTIAL OIL UPDATE **JANUARY - 2011**

HAITI

Click the following links to read the articles.

- [Earthquake-Relief Officials In Haiti Hoping 2011 Brings Better Results](#) (Jan 13)
- [Standoff Over Presidential Runoff Seen As Threat To Haiti](#) (Jan 16)
- [Duvalier Returns From Exile To Haiti](#) (Jan 16)
- [Cholera Takes A Breather In Haiti, But Could Surge](#) (Jan 23)
- [Haiti Agrees to Issue Passport for Aristide, Lawyer Says](#) (Jan 31)

VETYVER OIL: Production resumed as usual during the month of January, following the typical autumn rainy season. Export demand for the oil continued at a sufficient pace to keep production and sales in balance. Consequently, prices remained basically unchanged, thus defying the anticipated price declines seen in late December/January. Another contributing reason for price stability was the fact there was minimal build-up of previously produced stock in the hands of distillers. Presently, local stocks remain marginal, which encourages us to believe that prices will remain firm for February --- so long as there is no unexpected/sudden increase in demand. We have some stock and solicit your inquiries.

AMYRIS OIL: Sales and production have been steady. Prices remain unchanged. We have some stock and solicit your inquiries.

HONDURAS

CARDAMOM OIL: For reasons already explained, our production was limited during this season. The speculative attitude caused by wide variations in prices of the seeds/oil hopefully will not continue into the next producing season later this coming autumn

STYRAX GUM AND OIL: Demand has been slow. Prices remain basically unchanged. We have some stock and welcome your inquiries.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE FEBRUARY – 2011

HAITI

Click the following headlines/links to read the articles.

- [Protesters Demand Haiti's Preval Leave Office Immediately](#) (Feb 08)
- [Bill Clinton, 2 presidential candidates, discuss reconstruction efforts in Haiti](#) (Feb 15)
- [UN: Cholera eases in Haiti but rural deaths high](#) (Feb 18)
- [Runoff Election Campaign Begins in Haiti](#) (Feb 18)
- [Return of Aristide to Haiti Appears to Have Stalled](#) (Feb 27)

VETYVER OIL: Local production and export demand for Vetyver Oil remained in balance during February. Prices are therefore firm/stable at this time. Root prices have firmed somewhat due to the renewed demand/production of oil, which is normal at this time of the year. Weather conditions have been favorable. We have stocks from which we can offer and sample.

AMYRIS OIL: For this oil also, both production and export demand have kept pace with each other and therefore prices remain steady. We look forward to your inquiries.

HONDURAS

CARDAMOM OIL: Production for this season has ended and should resume in the autumn. Erratic supplies of seeds and wild price fluctuations has again caused difficult distillation scheduling during this past production cycle.

STYRAX GUM AND OIL: The export demand has slowed down and collection of raw material from the forest has also been erratic. Prices remain unchanged at the export level. We have stocks of the purified gum and limited quantities of the oil 645P available.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE MARCH – 2011

HAITI

Click the following headlines/links to read the articles.

- [BBC News - Haiti Cholera 'Far Worse Than Expected', Experts Fear](#) (March 15)
- [Haiti Ex-Leader Jean-Bertrand Aristide Back After Exile](#) (March 18)
- [Haitians Elect President In Delayed Second Round](#) (March 21)
- [Counting under way in Haiti's delayed presidential poll](#) (March 21)

VETYVER OIL: Atmospheric conditions during March were ideal, with root production and distillation yields at their best. This normally could have resulted in a drop in price at the export level. However, the sudden and very sharp increase of the cost of fuel, as well as the increased demand for the roots - causing higher root prices, prevented any noticeable reduction in price for the oil during the period. These 2 factors, despite moderate export demand during the month of March, resulted in local prices remaining steady.

We are now entering the "spring rainy" season, which normally means (i) reduced availability of roots and (ii) lowering of yields of oil at the distillation level. These factors, combined with continued high priced fuel, should result in steady prices -- provided the export demand remains steady without spikes of sudden and large quantity export buying. Any large, sudden buying could cause increased export prices. We have some stock from which we can offer and sample.

AMYRIS OIL: Export demand and production continued at a normal pace. The immediate factor pointing to a possible increase in export prices is the higher cost of fuel for distillation and raw material transportation. We are ready to offer and sample from our stocks and our projected production.

HONDURAS

CARDAMOM OIL: We must wait for the new crop in the autumn before we can make any predictions or offers which depend entirely on export demand for the seeds. The old crop stocks of oil are all sold out.

STYRAX GUM AND OIL: We have very limited stocks of oil (645P), although we could produce more on demand. As for the purified gum, we still carry stocks and can offer any reasonable demand. Prices are basically unchanged.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE APRIL – 2011

HAITI

Click the following headlines/links to read the articles.

- [Haiti Pins Its Hopes On A Pop-Star President](#) (April 05)
- [Haiti's President-Elect Martelly: Reconstruction 'Slow'](#) (April 20)
- [Haitians Forced Out Of Tents To Homes Just As Precarious](#) (April 24)
- [New Election Questions In Haiti Result In Violence](#) (April 25)

VETYVER OIL: Production was on and off during the month of April, due to the beginning of the usual spring shower season. At the end of the month/April, there was some rain almost every day. As usual, the rain caused the yields of oil to decrease during distillation, which increases the cost of the Vetyver Oil. Production costs were also augmented by the sharp increase in fuel prices. Export demand was moderate, which helped to keep prices for the oil at a reasonable level. May is typically a “rainy” month in the Vetyver producing area. However, if world demand remains steady, without concentrated heavy buying, prices could remain stable. Your inquiries are invited.

AMYRIS OIL: Export sales and production remained in balance during the month. Rains have little or no influence on costs of this oil. The principal factor that could/should cause an increase in sales price is the increasing fuel price both for distillation and transportation of raw material. We have stocks for offering and sampling.

HONDURAS

CARDAMOM OIL: We have no stock at the present time and new crop should resume in late summer, early fall.

STYRAX GUM AND OIL: Sales during April were a little more active. Prices have increased somewhat. We have inventory of the gum. The oil can be produced as needed. Some lead time is needed for the oil.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE MAY – 2011

HAITI

Click the following headlines/links to read the articles.

- [New Haitian President Faces Major Rebuilding Challenges](#) (May 04)
- [Haiti - Social : Martelly Emphasizes On Sustainable Jobs](#) (May 04)
- [Haiti Again Feels Pinch Of Rising Food Prices](#) (May 04)
- [UN Warns Rainy Season Poses Challenge To Anti-Cholera Efforts](#) (May 06)

VETYVER OIL: Export demand has been rather limited during May. Correspondingly, production has been very moderate – due principally to the typical daily spring showers. Inventories in the hands of non-exporting distillers are limited. Prices have remained steady. Rains in the southern part of Haiti, the vetyver producing area, have been heavy. Your inquiries are invited.

AMYRIS OIL: Supplies of raw material remain adequate and production continues at a normal pace. Export demand has remained steady with local inventories of the oil continuing to be normal. We have goods to offer and sample.

HONDURAS

CARDAMOM OIL: We await resumption of production in the autumn.

STYRAX GUM AND OIL: International demand for the purified gum remains moderate and raw material inventories are diminishing. Styrax Oil 645P can be produced as needed. Prices remain unchanged.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE
JUNE – 2011

HAITI

Click the following headlines/links to read the articles.

- [Heavy rains kill at least 23 in Haiti - UPI.com](#) (June 08)
- [Haitian lawmakers reject leader's pick for PM](#) (June 21)

In less than a month after taking office, the newly elected President Michel Martelly, having promised to “wake up” Haiti and actively rebuild the nation following last year’s earthquake, is fighting strong opposition to install a new government. His choices for prime minister are being opposed by the lawmakers. He has promised to rebrand his nation from a virtual basket case into a Caribbean success story.

VETYVER OIL: Export demand from USA, Europe and the Far East has been in the doldrums during June. At the same time, almost daily rains in the Vetyver producing areas have slowed production considerably. The result is a stagnant market and virtually unchanged prices. Hopefully, production should increase during July/August. Inventories are modest. Your inquiries are solicited.

AMYRIS OIL: Steady export demand has kept up with production and prices have remained unchanged. Stocks are modest. Your inquiries for offers and samples are invited.

HONDURAS

CARDAMOM OIL: We will have to wait until September new crop before being able to forecast prices since all depends on export demand for the green seeds.

STYRAX GUM AND OIL: Inventories are sufficient for the slower demand from usual buyers. Prices remain stable and your inquiries are encouraged.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE
JULY – 2011

HAITI

Click the following headlines/links to read the articles.

- [Haiti's Recovery Stalled](#) (July 21)
- [Anger In Haiti As New Leader Stumbles In Politics](#) (July 27)

VETIVER OIL: Sales continued at a slow pace due to the summer vacation period. Production also slowed in the same proportions due to almost daily showers/rains – which hampers the digging and collection of root material and results in a noticeable reduction of oil yield during distillation. These 2 factors combined have allowed the market price at both the local and export levels to remain mostly unchanged. A pick up in export demand could quickly be followed by price increases because cost of production is firm to rising. We have stocks from which we can offer and sample.

AMYRIS OIL: Production and demand continues in balance. However, continually higher costs of production has a tendency of firming up the market price – should demand increase. We have stocks from which we can offer and sample.

HONDURAS

CARDAMOM OIL: We will have to wait for the new crop of green seeds in September before being able to forecast prices, since all depends on the export demand for the green seeds. If you have interest, please advise us in advance.

STYRAX GUM AND OIL: No change. Stocks of crude gum are sufficient for present export demand of the *purified gum*. The oil can be produced according to demand. Prices are basically unchanged. Your specific inquiries are solicited.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE **AUGUST – 2011**

HAITI

Click the following headlines/links to read the articles.

- [UN Urges Haiti To Agree On New Government](#) (Aug 04)
- [Haiti Mayor To Relocate 20,000 Earthquake Camp Residents](#) (Aug 10)
- [Haiti Gets \\$2M Grant To Help Create Jobs](#) (Aug 11)
- [Martelly Still Unable to Appoint New PM](#) (Aug 22)

VETYVER OIL: Unusual, almost daily showers hampered and moderated the collection/digging of roots and distillation. Despite the usual, slower export sales during the summer vacation months, prices have remained rather steady with only a slight softening tendency. Inventories of oil in the hands of distillers are modest. It seems that most distillers are holding out with the expectation of a resumption of demand in the autumn months. Your inquiries are solicited.

AMYRIS OIL: Prices are unchanged, since distillation and sales are about equal. Accumulation of inventories in the hands of the distillers' is minimal. Wood supplies are normal We solicit your inquiries.

HONDURAS

CARDAMOM OIL: Seeds for distillation have begun to appear on the market and several sales of New Crop oil have been made for future delivery. The crop is reported to be normal in quantity/quality. The future evolution of prices for the oil depends mostly on the export demand for the green seeds from the near east and Far east.

STYRAX GUM AND OIL: Export sales slowed during the summer months. There are some arrivals of crude material from the forest at somewhat lower prices. Purified gum can presently be purchased at attractive prices. We can produce the Oil as needed. Your requirements are solicited.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE **SEPTEMBER – 2011**

HAITI

Click the following headlines/links to read the articles.

- [Haitian Protesters Demand Ouster Of UN Troops](#) (Sep 15)
- [Haiti's Prime Minister Nominee Clears First Hurdle](#) (Sep 16)
- [Ban Confirms UN Mission's Gradual Withdrawal From Haiti](#) (Sep 20)
- [Haitian Camp Populations Decline, But Residents Still In Need](#) (Sep 30)

VETYVER OIL: Following a rather calm summer, as far as demand for this oil is concerned, there has been a moderately brisk resumption of demand since the last quarter of September. It must also be stated that during that calm selling/export sales period, distillation was also considerably slowed due to showers and lack of uptake from the non-exporting distillers. Present inventories are quite modest. The rainy fall/winter season starts in October. Prices for the oil have been relatively maintained. We welcome your inquiries.

AMYRIS OIL: Sales have kept up closely with production. Thus, there are minimal stocks for immediate delivery/export. Qualities are good and wood is still readily available. We welcome your inquiries.

HONDURAS

CARDAMOM OIL: There has been some demand for new crop oil and sales have been made for prompt shipment. It is impossible to judge whether prices for the oil will remain at present levels, since the cost of the seeds for distillation depends entirely on the export demand for the green seeds. Your inquiries are invited.

STYRAX GUM AND OIL: There has been a slight decrease in the export sales price due to slow demand for both the purified gum and the oil. Although our present stock of Styrax Oil 645P is minimal, we can produce as needed. Your inquiries are solicited.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE
OCTOBER – 2011

HAITI

Click the following headlines/links to read the articles.

- [Martelly's Plan For New Haitian Army Stirs Heated Debate](#) (Oct 03)
- [Haiti's Senate Approves Garry Conille As Premier](#) (Oct 05)
- [Haiti PM And His Govt Are Installed In Ceremony](#) (Oct 18)
- [Haiti: Formal Opposition Emerged As New Government Swore In](#) (Oct 24)

VETYVER OIL: International export demand and production during the month were relatively balanced. Therefore, prices were rather steady for the period. With the autumn/winter rainy season coming up, export prices should remain steady to firm, since distillation/production and oil yields traditionally drop off during that period – until early January. These predictions are based on steady export demand, with no sharp spikes of sudden buying for export sales. Inventories in the hands of non-exporting distillers are modest. We welcome your inquiries.

AMYRIS OIL: For this oil, export demand has been active and steady. Production has remained unchanged. Surplus stocks have been, in part, absorbed. Costs of production continue to be high, with some slight increases such as the cost of the raw material for distillation. Production generally slows down during the rainy season. We welcome your inquiries.

HONDURAS

CARDAMOM OIL: Local prices for the distilling seeds remain unchanged. Export demand for green seeds is active. Distillation of New Crop oil has started. Export prices remain unchanged. Inquire with your inquiries.

STYRAX GUM AND OIL: The export market and local crop collection have been quiet. Export prices remain unchanged. Your inquiries are solicited.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE
NOVEMBER – 2011

HAITI

Click the following headlines/links to read the articles.

- [Haiti Rebuilds Slowly Under New Government, Prime Minister](#) (Nov 01)
- [Haiti Works To Rebuild Their Disbanded Army](#) (Nov 12)
- [Canada Questions Haitian Gov't Plans For New Army](#) (Nov 16)
- [Haitian President Michel Martelly Delays Controversial Army Plan](#) (Nov 18)

VETYVER OIL: Although the export market remained rather calm, so was production/distillation of the oil on the quiet side. The export demand was sufficient to maintain prices at quite steady levels. Inventories in the hands of non-exporting distillers are still modest. We welcome your inquiries.

AMYRIS OIL: Export sales have continued at a brisk pace and at times during the month demand exceeded production. At this time, there are virtually no stocks for immediate shipment. There should be some care about foreseeing needs for the international usage, which continues to be active. We welcome your inquiries.

HONDURAS

CARDAMOM OIL: Production can resume as needed. Export prices have softened somewhat. We welcome your inquiries.

STYRAX GUM AND OIL: We carry some stocks. Export demand as usual for both the oil and the purified gum at this time of the year is very quiet. Prices remain virtually unchanged. Oil can be produced as needed. We welcome your inquiries.

We look forward to hearing from you.

Michael & Bernard Champon
Haiti Essential Oil Co., SA



HAITI / HONDURAS ESSENTIAL OIL UPDATE
DECEMBER – 2011

HAITI

Click the following headlines/links to read the articles.

- [Haiti Charts New Course For Economic Development](#) (Dec 01)
- [World Bank Agrees To US\\$255 Mil. Plan For Housing, Help In Haiti](#) (Dec 03)

VETYVER OIL: The year ended with steady – but rather calm – export demand during all of 2011. Production was also steady to keep up with the demand. There were no particular spikes in the demand, which kept prices rather level, with moderate ups and down. Inventories in the hands of non-exporting distillers remained moderate, thus not creating undo pressure to drastically reduce prices at any time. At this time, should demand resume in an inordinate fashion, prices could rise because all production costs are higher, not lower. We look forward to your inquires and requests for samples.

AMYRIS OIL: Export demand during the year was steady and production kept up with the demand – resulting in practically no price changes. We look forward to this continued demand and production balance. We look forward to your inquires and requests for samples.

HONDURAS

CARDAMOM OIL: Due to competition and lower prices from alternate sources of supply, prices have dropped in a substantial manner. We have very limited stocks at this time. However, production can continue at a normal pace, if export requirements are needed.

STYRAX GUM AND OIL: Export demand for both the oil and the purified gum has remained below average, which resulted in a steady export price with only small, occasional dips. Collection of the crude gum from the forest also slowed. Our production of both the purified gum and the oil 645P has been moderate. We do have some stocks of crude gum, which we can process either as purified gum or oil on request. Some lead time may be needed. We solicit your inquiries.

We look forward to steady demand for all our products for this coming year, 2012.

Happy And Prosperous 2012 To All!!!

Michael & Bernard Champon
Haiti Essential Oil Co., SA