Haiti Essential Oil Co. Since 1958

Distillers and Dealers of Quality Essential Oils

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HAITI / HONDURAS ESSENTIAL OIL UPDATE FEBRUARY - 2013

HAITI

Click the following headlines/links to read the articles.

- UN Names Nigel Fisher As Acting Head Of Haiti Mission (Feb 02)
- <u>Confronting Haiti's Housing Woes</u> (Feb 13)
- U.N. Says Will Not Pay Haiti Cholera Compensation Claims (Feb 21)
- UN Immunity Plea Angers Haiti Cholera Victims (Feb 23)

VETYVER OIL: As usual during this period of the year, distillation of the oil and the yields are at their best. Production and export demand have remained fairly equalized. Thus, prices have been generally steady. Production costs, especially fuel costs for boilers, generators, transportation, centrifuging, etc., are frequently increasing. There is also constant pressure on the distillers by the root suppliers/collectors to increase the cost of the roots. Existing local stocks are modest. We have stock and invite your inquiries.

AMYRIS OIL: For this oil also, production kept up with export sales during February. We are seeing price increases for the raw material/wood, as well as for general costs of production. The price of this oil has remained very steady for the last few years. But, we are starting to see a change – with prices increasing. We have stock and invite your inquiries.

Our oils are all natural, pure – as distilled – NOT assembled/manipulated/adjusted.

HONDURAS

CARDAMOM OIL: The export sales market and the local market for the raw material/seeds remains erratic. Therefore, we have essentially limited our production of this oil to those buyers who are placing firm orders in advance. For this oil we solicit your inquiries.

STYRAX GUM AND OIL: Markets have been relatively calm and prices remain steady. We have stock of the Crude and Purified Gum, and can produce the Oil (645-P) on demand. Your inquiries for both the Purified Gum and the Oil are invited.

We look forward to hearing from you.

Michael & Bernard Champon Haiti Essential Oil Co., SA